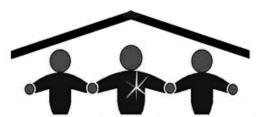


# Annual Rental Facility Report 2011









### **Department of Housing and Community Affairs**

Division of Housing • Licensing and Registration 100 Maryland Avenue, Rockville, Maryland 20850 240-777-3666

• TDD 240-777-3679

Http://montgomerycountymd.gov/dhca





### Montgomery County, Maryland Department of Housing and Community Affairs

# Annual Rental Facility Report 2011

Department of Housing and Community Affairs Richard Y. Nelson, Jr., Director 100 Maryland Avenue Rockville, Maryland 20850 240-777-3666

Fax: 240-777-3699

http://montgomerycountymd.gov/dhca

Isiah Leggett, County Executive Montgomery County

# **Table of Contents**

| <u>FOREWARD</u>                                    | 1  |
|--|----|
| SUMMARY OF UNITS INCLUDED IN REPORT                | 2  |
| Distribution of Units By Jurisdiction              | 2  |
| Distribution of Units By Size                      | 3  |
| Distribution of Units By Market Area               | 3  |
| Distribution of Units By Building Structure Type   | 4  |
| VACANCY RATES                                      |    |
| Highlights – Market Rate and Subsidized            | 5  |
| Highlights- Market Rate                            | 5  |
| Vacancy Rates - Market Rate and Subsidized Units   |    |
| Vacancy Rates By Jurisdiction 2011                 | 6  |
| Vacancy Rates By Jurisdiction 2007-2011            | 6  |
| Vacancy Rates By Unit Size 2011                    | 7  |
| Vacancy Rates By Unit Size 2007-2011               | 7  |
| Vacancy Rates By Market Area and Unit Size 2011    | 8  |
| Vacancy Rates by Zip Code and Unit Size 2011       | 9  |
| Vacancy Rates By Building Structure Type 2011      | 10 |
| Vacancy Rates By Building Structure Type 2007-2011 | 10 |
| <u>Vacancy Rates – Market Rate Units</u>           |    |
| Summary of Annual Vacancy Rates 2007-2011          | 11 |
| Vacancy Rates By Unit Size 2011                    | 11 |
| Vacancy Rates By Building Structure Type 2011      | 11 |
| Vacancy Rates By Market Area 2007-2011             | 12 |
| Vacancy Rates By Zip Code and Unit Size 2011       | 13 |
| Vacancy Rates By Rent Range and Unit Size 2011     | 14 |
| TURNOVER RATES                                     |    |
| Market Rate and Subsidized Units                   |    |
| By Jurisdiction 2010-2011                          | 15 |
| By Unit Size 2011                                  | 16 |
| By Market Area 2011                                | 16 |
| By Building Structure Type 2011                    | 16 |
| By Zip Code 2011                                   | 17 |

# Table of Contents (Continued)

| Market Rate Units                            |       |
|--|-------|
| By Jurisdiction 2010-2011                    | 18    |
| By Unit Size 2011                            | 19    |
| By Market Area 2011                          | 19    |
| By Building Structure Type 2011              | 19    |
| By Zip Code 2011                             | 20    |
| TURNOVER RENTS                               |       |
| Highlights – Market Rate Units               | 21    |
| Units By Rent Range 2011                     | 22    |
| By Jurisdiction and Unit Size 2011           | 23    |
| By Building Structure Type 2011              | 23    |
| By Unit Size 2007-2011                       | 24    |
| By Market Area and Unit Size 2011            | 25    |
| By Market Area 2007-2011                     | 26    |
| By Zip Code and Unit Size 2011               | 27    |
| Average Rent By Utilities Included 2011      | 28    |
| Average Rent By Utilities Included 2007-2011 | 29    |
| HOLDOVER RENTS                               |       |
| Highlights – Market Rate Units               | 30    |
| By Jurisdiction 2011                         | 30    |
| By Unit Size 2011                            | 31    |
| By Building Structure Type 2011              | 31    |
| By Market Area 2011                          | 32,34 |
| By Zip Code 2011                             | 33,35 |
| MAP-Montgomery County Market Areas           | 36    |

# **Foreword**

The Department of Housing and Community Affairs, Licensing and Registration Unit, annually conducts a survey of all multifamily rental facilities in Montgomery County with twelve or more rental units. The survey requests information on the first of April each year about the number of vacant units and turnover rental rates, which are rents offered to prospective tenants for vacant units, and holdover rental rates, which are rents paid by existing tenants at lease renewal.

This report is based on vacancy, turnover rents, and holdover rents as of April 1, 2011 as reported by 434 rental facilities with 75,060 units. Facilities included are those located within Montgomery County's unincorporated areas as well as within the municipalities of Rockville, Gaithersburg and Takoma Park. The data represents 94.7 percent of the approximately 79,265 total units in multifamily rental properties of twelve or more units.

Survey responses from seven properties with a total of 1,668 units were not included because they are newly-constructed and in the process of "renting up" or are undergoing major renovations. These properties had a total of 477 units currently vacant.

The resulting data shows a tight housing market countywide with an overall vacancy rate of 3.7 percent. The rate is unchanged in the past year. The vacancy rate for market rate units only was 3.8 percent, down 0.3 percentage points from the 2010 rate of 4.1 percent. The vacancy rate for properties with subsidized units only was 1.8 percent, down 0.6 percentage points from the 2010 rate of 2.4 percent. The average countywide turnover rent is now \$1,442, an increase of 3.8 percentage points from 2010. The average countywide holdover rent is \$1,335. The average reported percentage increase for holdover rents was 4.2 percent.

This report focuses on market rate rental units. However, some charts include data relating to subsidized units. The definition of a subsidized unit includes units subject to public regulatory controls on rent in market rate rental facilities, as well as units located in subsidized buildings. Charts labeled "Market Rate and Subsidized Units" contain data for all units. Vacancy and turnover rent data is presented countywide, by market area, and by zip code. Historical survey results are included, as available, to illustrate year-to-year changes since 2007.

We hope that you will find this report informative. If you have any questions, please contact the Licensing and Registration Unit staff at 240-777-3666.

Richard Y. Nelson, Jr., Director

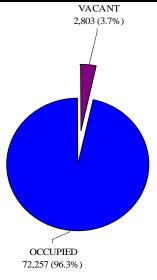
Department of Housing and Community Affairs

411/1

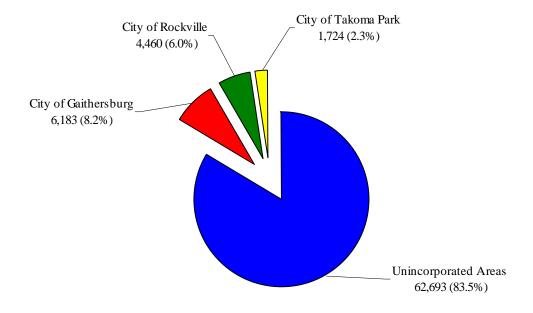
### **Summary of Units Included in Report**

Surveys were mailed to 454 rental facilities with 12 or more rental units located within Montgomery County. Responses were received from 434 facilities. These facilities comprise 75,060 units, over 94.6 percent of the total number of units in multifamily rental properties which received a rental facility survey.

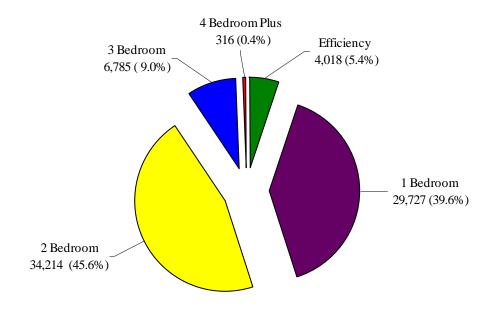
# 75,060 Market Rate and Subsidized Rental Units



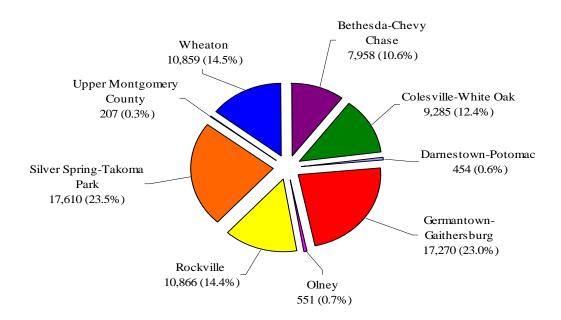
### **Distribution of Units By Jurisdiction**



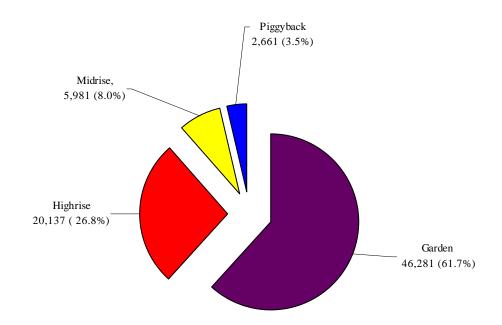
# **Distribution of Units By Size**



# **Distribution of Units by Market Area**



# **Distribution of Units By Building Structure Type**



# **Vacancy Rates**

A vacant unit is defined as a unit offered for rent, but not leased as of April 1, 2011.

### <u>Highlights – Market and Subsidized Units</u>

- The Countywide vacancy rate for all surveyed units remained unchanged at 3.7 percent in 2011.
- ➤ The City of Gaithersburg experienced a 0.4 percentage point decrease with the vacancy rate in 2011 falling to 3.1 percent. The City of Rockville had a small increase in its vacancy rate, rising to 3.3 percent from 3.1 percent. The City of Takoma Park saw a 0.3 percentage point decrease with the vacancy rate falling to 3.7 percent.
- ➤ Vacancy rates by bedroom size ranged from a low of 1.6 percent for 4 bedroom plus units to a high of 3.9 percent for efficiency units and two bedroom units. One bedroom units had a vacancy rate of 3.6 percent; three bedroom units had a vacancy rate of 3.5 percent.
- ➤ The Bethesda-Chevy Chase and Rockville market areas had the tightest markets of the major market areas, with a vacancy rate of 3.1 percent, 0.6 percentage points below the countywide average. The highest vacancy rate of the major market areas was found in Germantown-Gaithersburg at 4.3 percent, 0.6 percentage points above the countywide average.
- ➤ Vacancy rates by structure type ranged from a low of 3.0 percent for midrise units to 4.5 percent for highrise units.

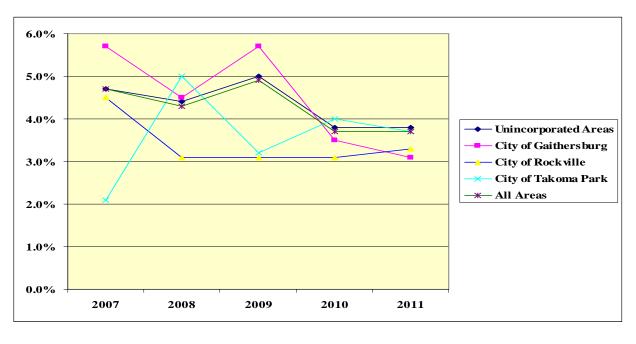
### <u>Highlights – Market Rate Units</u>

- The countywide vacancy rate for market rate units was 3.8 percent in 2011, a decrease of 0.3 percentage points from the 4.1 percent vacancy rate in 2010.
- ➤ The Bethesda-Chevy Chase market area was the tightest major market area with a vacancy rate of 2.6 percent. Colesville-White Oak had the softest market of the major market areas with a vacancy rate of 4.3 percent.
- ➤ Highrise units had the highest vacancy rate at 4.6 percent. Midrise apartments had the lowest vacancy rate at 2.4 percent
- ➤ Vacancy rates by turnover rent ranged from a low of 2.7 percent in units with rents between \$1,000-1,099 to a high of 4.6 percent in units with rents between \$1,400-1,499.

### **Vacancy Rates By Jurisdiction 2011**

| All Areas            | 75,060       | 2,803  | 3.7%         |
|----------------------|--------------|--------|--------------|
| City of Takoma Park  | 1,724        | 63     | 3.7%         |
| City of Rockville    | 4,460        | 146    | 3.3%         |
| City of Gaithersburg | 6,183        | 191    | 3.1%         |
| Unincorporated Areas | 62,693       | 2,403  | 3.8%         |
|                      | <u>Units</u> | Vacant | Vacancy Rate |

### **Vacancy Rates By Jurisdiction 2007-2011**

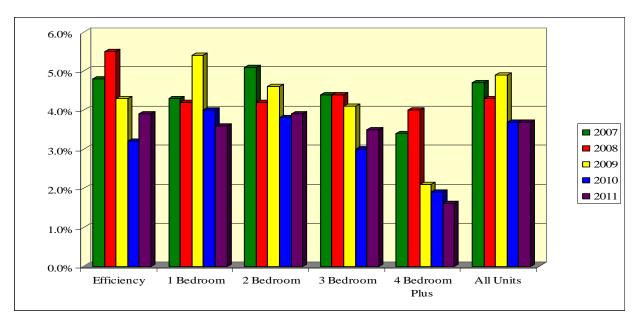


|                      | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> |
|----------------------|-------------|-------------|-------------|-------------|-------------|
| Unincorporated Areas | 4.7%        | 4.4%        | 5.0%        | 3.8%        | 3.8%        |
| City of Gaithersburg | 5.7%        | 4.5%        | 5.7%        | 3.5%        | 3.1%        |
| City of Rockville    | 4.5%        | 3.1%        | 3.1%        | 3.1%        | 3.3%        |
| City of Takoma Park  | 2.1%        | 5.0%        | 3.2%        | 4.0%        | 3.7%        |
| All Areas            | 4.7%        | 4.3%        | 4.9%        | 3.7%        | 3.7%        |

### **Vacancy Rates By Unit Size 2011**

|                | <u>Units</u> | <u>Vacant</u> | Vacancy Rate |
|----------------|--------------|---------------|--------------|
| Efficiency     | 4,018        | 158           | 3.9%         |
| 1 Bedroom      | 29,727       | 1,063         | 3.6%         |
| 2 Bedroom      | 34,214       | 1,341         | 3.9%         |
| 3 Bedroom      | 6,785        | 236           | 3.5%         |
| 4 Bedroom Plus | 316          | 5             | 1.6%         |
| All Units      | 75,060       | 2,803         | 3.7%         |

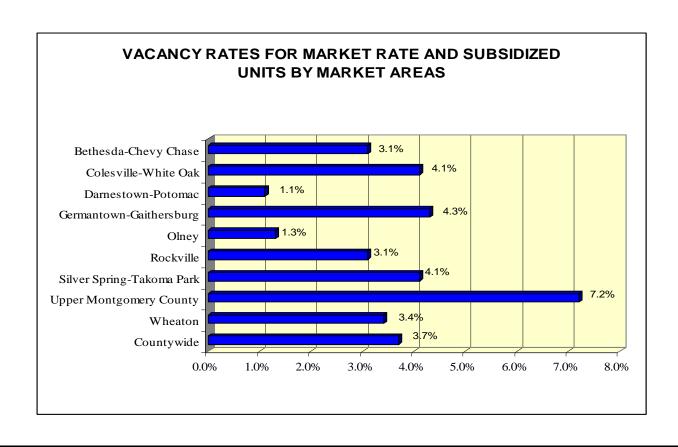
### **Vacancy Rates By Unit Size 2007-2011**



| All Units      | 4.7%        | 4.3%        | 4.9%        | 3.7%        | 3.7%        |
|----------------|-------------|-------------|-------------|-------------|-------------|
| 4 Bedroom Plus | 3.4%        | 4.0%        | 2.1%        | 1.9%        | 1.6%        |
| 3 Bedroom      | 4.4%        | 4.4%        | 4.1%        | 3.0%        | 3.5%        |
| 2 Bedroom      | 5.1%        | 4.2%        | 4.6%        | 3.8%        | 3.9%        |
| 1 Bedroom      | 4.3%        | 4.2%        | 5.4%        | 4.0%        | 3.6%        |
| Efficiency     | 4.8%        | 5.5%        | 4.3%        | 3.2%        | 3.9%        |
|                | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> |

### **Vacancy Rates By Market Area and Unit Size 2011**

|                           | Surveyed<br>Units | <b>Efficiency</b> | <u>1 BR</u> | <u>2BR</u> | <u>3BR</u> | 4BR Plus | All  |
|---------------------------|-------------------|-------------------|-------------|------------|------------|----------|------|
| Bethesda-Chevy Chase      | 7,958             | 1.2%              | 3.6%        | 2.9%       | 3.3%       | 0.0%     | 3.1% |
| Colesville-White Oak      | 9,285             | 6.7%              | 3.8%        | 4.0%       | 4.6%       | 0.0%     | 4.1% |
| Darnestown-Potomac        | 454               | N/A               | 0.0%        | 4.0%       | 0.0%       | 0.0%     | 1.1% |
| Germantown-Gaithersburg   | 17,270            | 4.7%              | 4.8%        | 4.1%       | 3.7%       | 2.1%     | 4.3% |
| Olney                     | 551               | 0.0%              | 0.5%        | 2.2%       | 0.0%       | 33.3%    | 1.3% |
| Rockville                 | 10,866            | 3.4%              | 2.3%        | 3.6%       | 3.4%       | 0.0%     | 3.1% |
| Silver Spring-Takoma Park | 17,610            | 5.5%              | 3.8%        | 4.2%       | 2.9%       | 1.7%     | 4.1% |
| Upper Montgomery County   | 207               | 50.0%             | 10.7%       | 8.3%       | 0.0%       | N/A      | 7.2% |
| Wheaton                   | 10,859            | 2.7%              | 2.5%        | 4.0%       | 3.6%       | 9.7%     | 3.4% |
| Countywide                | 75,060            | 3.9%              | 3.6%        | 3.9%       | 3.5%       | 1.6%     | 3.7% |



# Vacancy Rates By Zip Code and Unit Size 2011

|                    | Zip Code | Surveyed<br>Units | <b>Efficiency</b> | <u>1 BR</u> | <u>2BR</u> | <u>3BR</u> | 4BR Plus | <u>All</u> |
|--------------------|----------|-------------------|-------------------|-------------|------------|------------|----------|------------|
| Bethesda           | 20814    | 4,130             | 1.3%              | 2.1%        | 2.8%       | 6.2%       | 0.0%     | 2.4%       |
| Chevy Chase        | 20815    | 3,749             | 1.9%              | 5.0%        | 3.0%       | 1.0%       | 0.0%     | 3.7%       |
| Bethesda           | 20816    | 353               | 3.8%              | 6.9%        | 3.5%       | 0.0%       | 0.0%     | 5.1%       |
| Bethesda           | 20817    | 693               | N/A               | 0.5%        | 2.2%       | 0.0%       | N/A      | 1.2%       |
| Olney              | 20832    | 451               | N/A               | 0.0%        | 2.2%       | 0.0%       | 33.3%    | 1.3%       |
| Rockville          | 20850    | 3,052             | 0.0%              | 1.9%        | 6.0%       | 4.5%       | 0.0%     | 4.1%       |
| Rockville          | 20851    | 1,185             | 11.8%             | 1.1%        | 1.8%       | 1.2%       | 0.0%     | 1.8%       |
| Rockville          | 20852    | 6,712             | 2.0%              | 2.7%        | 3.3%       | 3.2%       | N/A      | 2.9%       |
| Rockville          | 20853    | 1,184             | 1.5%              | 0.0%        | 0.6%       | 0.0%       | N/A      | 0.3%       |
| Rockville          | 20854    | 147               | N/A               | 0.0%        | 3.6%       | 0.0%       | 0.0%     | 0.8%       |
| Rockville          | 20855    | 144               | N/A               | 0.0%        | 0.0%       | 0.0%       | N/A      | 0.0%       |
| Sandy Spring       | 20860    | 100               | 0.0%              | 2.5%        | N/A        | N/A        | N/A      | 1.0%       |
| Burtonsville       | 20866    | 502               | N/A               | 5.0%        | 4.6%       | 1.9%       | N/A      | 4.4%       |
| Damascus           | 20872    | 207               | 50.0%             | 10.7%       | 8.3%       | 0.0%       | N/A      | 7.2%       |
| Germantown         | 20874    | 4,155             | N/A               | 4.0%        | 4.0%       | 2.3%       | N/A      | 3.9%       |
| Germantown         | 20876    | 1,298             | 0.0%              | 5.9%        | 6.0%       | 7.9%       | 0.0%     | 6.1%       |
| Gaithersburg       | 20877    | 3,967             | 7.4%              | 3.8%        | 2.3%       | 4.6%       | 4.2%     | 3.3%       |
| Gaithersburg       | 20878    | 4,640             | 1.6%              | 7.4%        | 4.7%       | 3.6%       | N/A      | 5.5%       |
| Gaithersburg       | 20879    | 840               | N/A               | 2.1%        | 6.2%       | 1.5%       | 0.0%     | 3.9%       |
| Montgomery Village | 20886    | 1,633             | 7.7%              | 4.8%        | 3.4%       | 2.4%       | N/A      | 4.2%       |
| Kensington         | 20895    | 459               | 1.8%              | 1.3%        | 2.2%       | 4.5%       | 33.3%    | 2.3%       |
| Silver Spring      | 20901    | 3,342             | 6.2%              | 5.2%        | 4.6%       | 8.6%       | 0.0%     | 5.4%       |
| Silver Spring      | 20902    | 3,372             | 3.3%              | 2.8%        | 3.5%       | 4.9%       | 0.0%     | 3.4%       |
| Silver Spring      | 20903    | 2,879             | 3.1%              | 0.0%        | 3.5%       | 3.1%       | 0.0%     | 3.5%       |
| Silver Spring      | 20904    | 7,423             | 8.8%              | 2.9%        | 3.3%       | 3.3%       | 0.0%     | 3.2%       |
| Silver Spring      | 20905    | 168               | N/A               | 0.0%        | 0.0%       | 1.0%       | 0.0%     | 0.7%       |
| Silver Spring      | 20906    | 5,340             | 2.1%              | 2.8%        | 5.0%       | 4.4%       | N/A      | 4.2%       |
| Silver Spring      | 20910    | 10,823            | 5.7%              | 4.0%        | 5.5%       | 2.4%       | 0.0%     | 4.7%       |
| Takoma Park        | 20912    | 2,112             | 2.0%              | 3.8%        | 2.7%       | 0.6%       | N/A      | 3.0%       |
| Countywide         |          | 75,060            | 3.9%              | 3.8%        | 4.1%       | 3.7%       | 1.6%     | 3.7%       |

**Vacancy Rates By Building Structure Type 2011** 

|                     | <u>Units</u> | <u>Vacant</u> | <b>Vacancy Rate</b> |
|---------------------|--------------|---------------|---------------------|
| Garden              | 46,281       | 1,617         | 3.5%                |
| Highrise            | 20,137       | 916           | 4.5%                |
| Midrise             | 5,981        | 182           | 3.0%                |
| Townhouse/Piggyback | 2,661        | 88            | 3.3%                |
| All Units           | 75,060       | 2,803         | 3.7%                |

# **Vacancy Rates By Building Structure Type 2007-2011**

|                     | <u>Units</u> |             |             | Vacancy I   |             |             | <u> Kate</u> |             |             |             |
|---------------------|--------------|-------------|-------------|-------------|-------------|-------------|--------------|-------------|-------------|-------------|
|                     | <u>2007</u>  | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2007</u> | <u>2008</u>  | <u>2009</u> | <u>2010</u> | <u>2011</u> |
| Garden              | 45,314       | 45,267      | 45,993      | 45,841      | 46,281      | 5.2%        | 3.8%         | 4.9%        | 3.8%        | 3.5%        |
| Highrise            | 14,744       | 15,818      | 16,528      | 17,910      | 20,137      | 3.5%        | 5.8%         | 5.1%        | 3.8%        | 4.5%        |
| Midrise             | 5,732        | 5,423       | 5,631       | 5,727       | 5,981       | 3.5%        | 4.4%         | 4.6%        | 3.8%        | 3.0%        |
| Townhouse/Piggyback | 3,109        | 3,292       | 3,097       | 2,904       | 2,661       | 5.4%        | 3.5%         | 4.1%        | 2.9%        | 3.3%        |
| All Types           | 68,899       | 69,800      | 71,249      | 72,382      | 75,060      | 4.7%        | 4.3%         | 4.9%        | 3.7%        | 3.7%        |

# **Vacancy Rates Market Rate Units**

### **Summary of Annual Vacancy Rates 2007-2011**

| Units Surveyed | 54,835      | 55,273      | 56,764      | 58,724      | 58,769      |
|----------------|-------------|-------------|-------------|-------------|-------------|
| Occupied Units | 52,048      | 52,813      | 53,819      | 56,344      | 56,543      |
| Vacant Units   | 2,787       | 2,460       | 2,945       | 2,380       | 2,226       |
| Vacancy Rate   | 5.1%        | 4.5%        | 5.2%        | 4.1%        | 3.8%        |
|                | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> |

# **Vacancy Rate By Unit Size 2011**

|                | <u>Units</u> | <u>Vacant</u> | <b>Vacancy Rate</b> |
|----------------|--------------|---------------|---------------------|
| Efficiency     | 2,783        | 107           | 3.8%                |
| 1 Bedroom      | 22,661       | 756           | 3.3%                |
| 2 Bedroom      | 28,164       | 1,169         | 4.2%                |
| 3 Bedroom      | 5,046        | 191           | 3.8%                |
| 4 Bedroom Plus | 115          | 3             | 2.6%                |
| All Units      | 58,769       | 2,226         | 3.8%                |

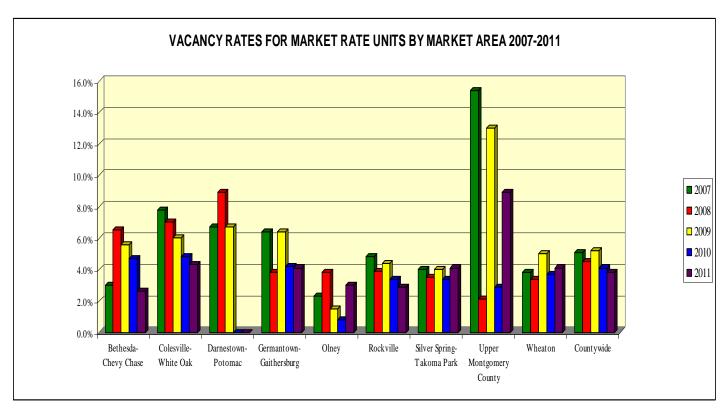
# **Vacancy Rates By Building Structure Type 2011**

|                     | <u>Units</u> | <b>Vacant</b> | Vacancy Rate |
|---------------------|--------------|---------------|--------------|
| Garden              | 37,707       | 1,358         | 3.6%         |
| Highrise            | 15,744       | 720           | 4.6%         |
| Midrise             | 3,974        | 96            | 2.4%         |
| Townhouse/Piggyback | 1,344        | 52            | 3.9%         |
| All Units           | 58,769       | 2,226         | 3.8%         |

# Vacancy Rates Market Rate Units

**Vacancy Rates By Market Area 2007-2011** 

|                           | 20           | 07    | 20           | 08   | 20           | 09    | 20           | 10   |              | 2011   |      |
|---------------------------|--------------|-------|--------------|------|--------------|-------|--------------|------|--------------|--------|------|
|                           | <u>Units</u> | Rate  | <u>Units</u> | Rate | <u>Units</u> | Rate  | <u>Units</u> | Rate | <u>Units</u> | Vacant | Rate |
| Bethesda-Chevy Chase      | 5,535        | 3.0%  | 5,440        | 6.5% | 5,847        | 5.6%  | 6,237        | 4.7% | 6,605        | 170    | 2.6% |
| Colesville-White Oak      | 7,021        | 7.8%  | 8,238        | 7.0% | 8,210        | 6.0%  | 8,323        | 4.8% | 8,398        | 358    | 4.3% |
| Darnestown-Potomac        | 45           | 6.7%  | 45           | 8.9% | 45           | 6.7%  | N/A          | N/A  | N/A          | N/A    | N/A  |
| Germantown-Gaithersburg   | 13,784       | 6.4%  | 13,126       | 3.8% | 13,476       | 6.4%  | 13,614       | 4.2% | 14,128       | 576    | 4.1% |
| Olney                     | 131          | 2.3%  | 132          | 3.8% | 132          | 1.5%  | 132          | 0.8% | 132          | 4      | 3.0% |
| Rockville                 | 8,000        | 4.8%  | 7,921        | 3.9% | 8,368        | 4.4%  | 9,250        | 3.4% | 8,368        | 243    | 2.9% |
| Silver Spring-Takoma Park | 13,383       | 4.0%  | 13,421       | 3.5% | 13,645       | 4.0%  | 14,095       | 3.4% | 14,287       | 588    | 4.1% |
| Upper Montgomery County   | 78           | 15.4% | 96           | 2.1% | 77           | 13.0% | 103          | 2.9% | 79           | 7      | 8.9% |
| Wheaton                   | 6,858        | 3.8%  | 6,854        | 3.4% | 6,964        | 5.0%  | 6,970        | 3.7% | 6,772        | 280    | 4.1% |
| Total Units               | 54,835       | 5.1%  | 55,273       | 4.5% | 56,764       | 5.2%  | 58,724       | 4.1% | 58,769       | 2,226  | 3.8% |



# Vacancy Rates Market Rate Units

# Vacancy Rates By Zip Code and Unit Size 2011

|                    | Zip Code | Surveyed     | <b>Efficiency</b> | <u>1 BR</u> | <u>2BR</u> | <u>3BR</u> | 4BR Plus | <u>All</u> |
|--------------------|----------|--------------|-------------------|-------------|------------|------------|----------|------------|
|                    |          | <u>Units</u> |                   |             |            |            |          |            |
| Bethesda           | 20814    | 3,447        | 1.3%              | 2.1%        | 3.0%       | 6.3%       | 0.0%     | 2.4%       |
| Chevy Chase        | 20815    | 2,959        | 1.4%              | 2.5%        | 3.4%       | 1.0%       | N/A      | 2.6%       |
| Bethesda           | 20816    | 312          | 4.2%              | 6.9%        | 4.2%       | 0.0%       | 0.0%     | 5.4%       |
| Bethesda           | 20817    | 316          | N/A               | 1.4%        | 1.4%       | 0.0%       | N/A      | 1.3%       |
| Olney              | 20832    | 132          | N/A               | 0.0%        | 4.5%       | 0.0%       | N/A      | 3.0%       |
| Rockville          | 20850    | 1,878        | N/A               | 2.8%        | 6.2%       | 3.3%       | 0.0%     | 4.4%       |
| Rockville          | 20851    | 1,163        | 11.8%             | 1.1%        | 1.9%       | 1.3%       | N/A      | 1.8%       |
| Rockville          | 20852    | 5,497        | 3.0%              | 1.6%        | 3.5%       | 3.2%       | N/A      | 2.7%       |
| Rockville          | 20853    | N/A          | N/A               | N/A         | N/A        | N/A        | N/A      | N/A        |
| Rockville          | 20854    | N/A          | N/A               | N/A         | N/A        | N/A        | N/A      | N/A        |
| Rockville          | 20855    | N/A          | N/A               | N/A         | N/A        | N/A        | N/A      | N/A        |
| Sandy Spring       | 20860    | N/A          | N/A               | N/A         | N/A        | N/A        | N/A      | N/A        |
| Burtonsville       | 20866    | 502          | N/A               | 5.0%        | 4.6%       | 1.9%       | N/A      | 4.4%       |
| Damascus           | 20872    | 79           | 50.0%             | 8.3%        | 10.0%      | 0.0%       | N/A      | 8.9%       |
| Germantown         | 20874    | 3,489        | N/A               | 4.1%        | 3.9%       | 2.7%       | N/A      | 3.9%       |
| Germantown         | 20876    | 1,137        | N/A               | 6.2%        | 6.4%       | 14.0%      | N/A      | 6.7%       |
| Gaithersburg       | 20877    | 3,164        | 7.4%              | 4.6%        | 2.1%       | 2.6%       | 5.0%     | 3.3%       |
| Gaithersburg       | 20878    | 3,842        | N/A               | 4.8%        | 4.3%       | 4.4%       | N/A      | 4.5%       |
| Gaithersburg       | 20879    | 546          | N/A               | 2.2%        | 6.3%       | N/A        | N/A      | 4.2%       |
| Montgomery Village | 20886    | 1,501        | 4.8%              | 3.3%        | 3.6%       | 2.4%       | N/A      | 3.4%       |
| Kensington         | 20895    | 301          | 33.3%             | 0.0%        | 0.0%       | 5.1%       | 0.0%     | 1.7%       |
| Silver Spring      | 20901    | 2,871        | 7.0%              | 6.0%        | 4.7%       | 8.7%       | 33.3%    | 5.8%       |
| Silver Spring      | 20902    | 1,949        | 4.2%              | 3.5%        | 4.3%       | 4.6%       | 0.0%     | 4.1%       |
| Silver Spring      | 20903    | 2,486        | 10.5%             | 2.6%        | 4.0%       | 3.2%       | 0.0%     | 3.6%       |
| Silver Spring      | 20904    | 6,660        | 11.5%             | 3.1%        | 3.3%       | 3.6%       | 0.0%     | 3.3%       |
| Silver Spring      | 20905    | 64           | N/A               | N/A         | N/A        | 1.6%       | N/A      | 1.6%       |
| Silver Spring      | 20906    | 4,522        | 0.0%              | 2.2%        | 5.3%       | 4.4%       | N/A      | 4.3%       |
| Silver Spring      | 20910    | 8,618        | 4.4%              | 4.2%        | 6.3%       | 2.9%       | 0.0%     | 4.9%       |
| Takoma Park        | 20912    | 1,334        | 2.9%              | 2.4%        | 1.7%       | 0.7%       | N/A      | 1.9%       |
| Countywide         |          | 58,769       | 3.8%              | 3.3%        | 4.2%       | 3.8%       | 3.8%     | 4.3%       |

# **Vacancy Rates**

# **Market Rate Units**

# **Vacancy Rates By Rent Range and Unit Size 2011**

|              | <b>Efficiency</b> | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4 Bedroom   | <b>Total Units</b> | <b>Vacant Units</b> | Vacancy Rate |
|--------------|-------------------|-----------|-----------|-----------|-------------|--------------------|---------------------|--------------|
|              |                   |           |           |           | <u>Plus</u> |                    |                     |              |
| \$0-999      | 7.3%              | 4.0%      | 3.3%      | 0.0%      | N/A         | 4,644              | 194                 | 4.2%         |
| \$1000-1099  | 1.1%              | 2.7%      | 3.1%      | 0.0%      | N/A         | 5,542              | 149                 | 2.7%         |
| \$1100-1199  | 2.0%              | 2.8%      | 3.3%      | 1.8%      | N/A         | 7,249              | 213                 | 2.9%         |
| \$1200-1299  | 10.1%             | 3.6%      | 3.7%      | 10.0%     | 0.0%        | 8,040              | 320                 | 4.0%         |
| \$1300-1399  | 2.0%              | 2.8%      | 2.9%      | 2.3%      | 0.0%        | 8,234              | 233                 | 2.8%         |
| \$1400-1499  | 1.4%              | 5.7%      | 3.7%      | 6.4%      | 0.0%        | 5,264              | 241                 | 4.6%         |
| \$1500-1999  | 4.8%              | 3.0%      | 5.5%      | 3.9%      | 0.0%        | 14,947             | 662                 | 4.4%         |
| \$2000+      | N/A               | 1.9%      | 5.7%      | 3.3%      | 3.1%        | 4,849              | 214                 | 4.4%         |
| Total Units  | 2,783             | 22,661    | 28,164    | 5,046     | 115         | 58,769             |                     |              |
| Vacant Units | 107               | 756       | 1,169     | 191       | 3           |                    | 2,226               |              |
| Vacancy Rate | 3.8%              | 3.3%      | 4.2%      | 3.8%      | 4.3%        |                    |                     | 3.8%         |

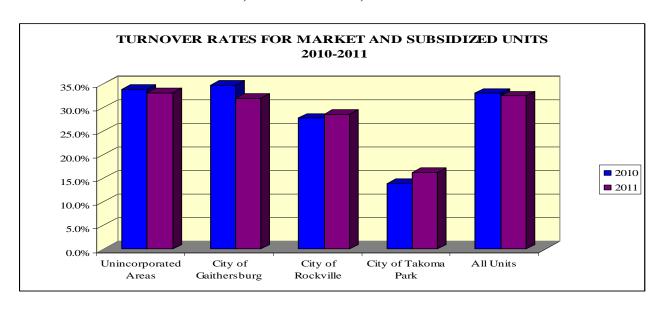
# **Turnover Rates**

The "Turnover Rate" represents the percentage of rental units that changed tenants from April 1, 2010 through March 31, 2011. Information regarding turnover rates was obtained for 71,848 units, which represents 95.7 percent of the 75,060 units responding to the survey.

The 2011 countywide turnover rate was 32.5 percent, 0.6 percentage points lower than the 2010 turnover rate of 33.1 percent. The City of Takoma Park had the lowest turnover rate of the jurisdictions and major market areas at 16.2 percent, well below the countywide average. The Wheaton market area had lowest average turnover rate of the major market areas at 27.7 percent. The highest turnover rate for the major market areas was found in the Rockville market area, with a 39.0 percent turnover rate. Of all the structure types, the garden apartments had the highest turnover rates at 33.3 percent and the townhouse/piggyback units had the lowest turnover rates at 24.5 percent.

# Turnover Rates Market Rate and Subsidized Units

| By Jurisdiction 2010-2011 |                       |                    |                      |                      |  |  |  |  |
|---------------------------|-----------------------|--------------------|----------------------|----------------------|--|--|--|--|
|                           | <b>Units Reported</b> | <u>Units</u>       | <b>Turnover Rate</b> | <b>Turnover Rate</b> |  |  |  |  |
|                           |                       | <b>Turned Over</b> | <u>2010</u>          | <u>2011</u>          |  |  |  |  |
|                           |                       |                    |                      |                      |  |  |  |  |
| Unincorporated Areas      | 60,163                | 19,962             | 33.9%                | 33.2%                |  |  |  |  |
| City of Gaithersburg      | 5,922                 | 1,895              | 34.8%                | 32.0%                |  |  |  |  |
| City of Gaithersburg      | 3,922                 | 1,093              | 34.6%                | 32.0%                |  |  |  |  |
| City of Rockville         | 4,224                 | 1,210              | 27.8%                | 28.7%                |  |  |  |  |
| City of Takoma Park       | 1,539                 | 249                | 13.9%                | 16.2%                |  |  |  |  |
| 010) 01 1 41101114 1 4111 | 2,000                 | ,                  | 10.5 / 0             | 10.270               |  |  |  |  |
| All Units                 | 71,848                | 23,316             | 33.1%                | 32.5%                |  |  |  |  |



# **Turnover Rates for Market Rate and Subsidized Units**

| By Unit Size 2010-2011 |                       |                          |                      |
|------------------------|-----------------------|--------------------------|----------------------|
|                        | <b>Units Reported</b> | <b>Units Turned Over</b> | <b>Turnover Rate</b> |
| Efficiency             | 3,957                 | 1,600                    | 40.4%                |
| 1 Bedroom              | 28,187                | 9,312                    | 33.0%                |
| 2 Bedroom              | 32,783                | 10,470                   | 31.9%                |
| 3 Bedroom              | 6,605                 | 1,806                    | 27.3%                |
| 4 Bedroom Plus         | 316                   | 128                      | 40.5%                |
| All Units              | 71,848                | 23,316                   | 32.5%                |

### By Market Area 2010-2011

|                           | <b>Units Reported</b> | <b>Units Turned Over</b> | <b>Turnover Rate</b> |
|---------------------------|-----------------------|--------------------------|----------------------|
| Bethesda-Chevy Chase      | 7,958                 | 2,468                    | 31.0%                |
| Colesville-White Oak      | 8,855                 | 2,964                    | 33.5%                |
| Darnestown-Potomac        | 454                   | 39                       | 8.6%                 |
| Germantown-Gaithersburg   | 16,124                | 5,992                    | 37.2%                |
| Olney                     | 551                   | 104                      | 18.9%                |
| Rockville                 | 10,630                | 4,150                    | 39.0%                |
| Silver Spring-Takoma Park | 16,357                | 4,571                    | 28.0%                |
| Upper Montgomery County   | 207                   | 57                       | 27.5%                |
| Wheaton                   | 10,712                | 2,971                    | 27.7%                |
| All Units                 | 71.848                | 23.316                   | 32.5%                |

**By Building Structure Type 2010-2011** 

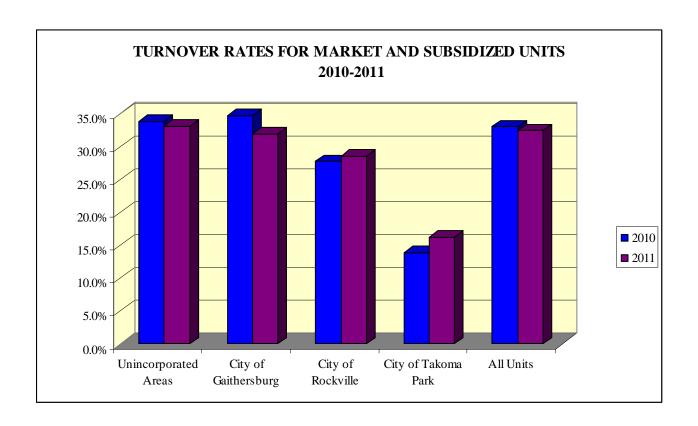
| -                   | Units Reported | <u>Units</u><br>Turned Over | <b>Turnover Rate</b> |
|---------------------|----------------|-----------------------------|----------------------|
| Garden              | 43,711         | 14,560                      | 33.3%                |
| Highrise            | 19,680         | 6,249                       | 31.8%                |
| Midrise             | 5,796          | 1,854                       | 32.0%                |
| Townhouse/Piggyback | 2,661          | 653                         | 24.5%                |
| Total               | 71,848         | 23,316                      | 32.5%                |

# **Turnover Rates for Market Rate and Subsidized Units**

| <b>By Zip Code 2010-201</b> | Zip   | <b>Units Reported</b> | <u>Units</u><br>Turned Over | <b>Turnover Rate</b> |
|-----------------------------|-------|-----------------------|-----------------------------|----------------------|
| Bethesda                    | 20814 | 4,130                 | 1,568                       | 38.9%                |
| Chevy Chase                 | 20815 | 3,749                 | 919                         | 24.5%                |
| Bethesda                    | 20816 | 353                   | 133                         | 37.7%                |
| Bethesda                    | 20817 | 693                   | 245                         | 35.4%                |
| Olney                       | 20832 | 451                   | 84                          | 18.6%                |
| Rockville                   | 20850 | 2,816                 | 1,022                       | 36.3%                |
| Rockville                   | 20851 | 1,185                 | 379                         | 32.0%                |
| Rockville                   | 20852 | 6,712                 | 2,721                       | 40.5%                |
| Rockville                   | 20853 | 1,184                 | 121                         | 10.2%                |
| Potomac                     | 20854 | 147                   | 17                          | 11.6%                |
| Rockville                   | 20855 | 144                   | 18                          | 12.5%                |
| Sandy Spring                | 20860 | 100                   | 20                          | 20.0%                |
| Burtonsville                | 20866 | 502                   | 163                         | 32.5%                |
| Damascus                    | 20872 | 207                   | 57                          | 27.5%                |
| Germantown                  | 20874 | 3,856                 | 1,747                       | 45.3%                |
| Germantown                  | 20876 | 712                   | 290                         | 40.7%                |
| Gaithersburg                | 20877 | 3,944                 | 1,110                       | 28.1%                |
| Gaithersburg                | 20878 | 4,402                 | 1,581                       | 35.9%                |
| Gaithersburg                | 20879 | 840                   | 297                         | 35.4%                |
| Montgomery Village          | 20886 | 1,633                 | 626                         | 38.3%                |
| Kensington                  | 20895 | 459                   | 111                         | 24.2%                |
| Silver Spring               | 20901 | 3,342                 | 933                         | 27.9%                |
| Silver Spring               | 20902 | 3,372                 | 964                         | 28.6%                |
| Silver Spring               | 20903 | 2,482                 | 594                         | 23.9%                |
| Silver Spring               | 20904 | 6,993                 | 2,324                       | 33.2%                |
| Silver Spring               | 20905 | 168                   | 19                          | 11.3%                |
| Silver Spring               | 20906 | 5,193                 | 1,685                       | 32.4%                |
| Silver Spring               | 20910 | 10,152                | 3,227                       | 31.8%                |
| Takoma Park                 | 20912 | 1,927                 | 341                         | 17.7%                |
| All Units                   |       | 71,848                | 23,316                      | 32.5%                |

### **By Jurisdiction 2010-2011**

|                      | <b>Units Reported</b> | <u>Units</u><br><u>Turned Over</u> | Turnover Rate 2011 | Turnover Rate<br>2010 |
|----------------------|-----------------------|------------------------------------|--------------------|-----------------------|
| Unincorporated Areas | 47,107                | 17,433                             | 37.0%              | 37.5%                 |
| City of Gaithersburg | 5,166                 | 1,773                              | 34.3%              | 35.9%                 |
| City of Rockville    | 2,472                 | 837                                | 33.9%              | 31.6%                 |
| City of Takoma Park  | 1,032                 | 152                                | 14.7%              | 14.5%                 |
| All Units            | 55,777                | 20,195                             | 36.2%              | 36.6%                 |



| By Unit Size 2010-2011 |                       |                          |                      |
|------------------------|-----------------------|--------------------------|----------------------|
|                        | <b>Units Reported</b> | <b>Units Turned Over</b> | <b>Turnover Rate</b> |
| Efficiency             | 2,725                 | 1,310                    | 48.1%                |
| 1 Bedroom              | 21,246                | 7,941                    | 37.4%                |
| 2 Bedroom              | 26,830                | 9,325                    | 34.8%                |
| 3 Bedroom              | 4,859                 | 1,512                    | 31.1%                |
| 4 Plus Bedroom         | 117                   | 107                      | 91.5%                |
| All Units              | 55,777                | 20,195                   | 36.2%                |

# By Market Area 2010-2011

|                           | <b>Units Reported</b> | <b>Units Turned Over</b> | <b>Turnover Rate</b> |
|---------------------------|-----------------------|--------------------------|----------------------|
| Bethesda-Chevy Chase      | 6,173                 | 2,101                    | 34.0%                |
| Colesville-White Oak      | 7,968                 | 2,819                    | 35.4%                |
| Darnestown-Potomac        | N/A                   | N/A                      | N/A                  |
| Germantown-Gaithersburg   | 13,080                | 5,302                    | 40.5%                |
| Olney                     | 132                   | 47                       | 35.6%                |
| Rockville                 | 7,899                 | 3,607                    | 45.7%                |
| Silver Spring-Takoma Park | 13,676                | 4,026                    | 29.4%                |
| Upper Montgomery County   | 79                    | 40                       | 50.6%                |
| Wheaton                   | 6,770                 | 2,253                    | 33.3%                |
| All Units                 | 55,777                | 20,195                   | 36.2%                |

# **By Building Structure Type 2010-2011**

|                     | <b>Units Reported</b> | <u>Units</u><br><u>Turned Over</u> | <b>Turnover Rate</b> |
|---------------------|-----------------------|------------------------------------|----------------------|
| Garden              | 35,544                | 12,804                             | 36.0%                |
| Highrise            | 14,762                | 5,555                              | 37.6%                |
| Midrise             | 3,974                 | 1,358                              | 34.2%                |
| Townhouse/Piggyback | 1,497                 | 478                                | 31.9%                |
| Total               | 55,777                | 20,195                             | 36.2%                |

**By Zip Code 2010-2011** 

| <u> </u>           | <u>Zip</u> | <b>Units Reported</b> | <u>Units</u><br><u>Turned Over</u> | <b>Turnover Rate</b> |
|--------------------|------------|-----------------------|------------------------------------|----------------------|
| Bethesda           | 20814      | 3,447                 | 1,367                              | 39.7%                |
| Chevy Chase        | 20815      | 2,527                 | 736                                | 29.1%                |
| Bethesda           | 20816      | 312                   | 129                                | 41.3%                |
| Bethesda           | 20817      | 316                   | 223                                | 70.6%                |
| Olney              | 20832      | 132                   | 47                                 | 35.6%                |
| Rockville          | 20850      | 1,409                 | 693                                | 49.2%                |
| Rockville          | 20851      | 1,163                 | 376                                | 32.3%                |
| Rockville          | 20852      | 5,497                 | 2,465                              | 44.8%                |
| Rockville          | 20853      | N/A                   | N/A                                | N/A                  |
| Potomac            | 20854      | N/A                   | N/A                                | N/A                  |
| Rockville          | 20855      | N/A                   | N/A                                | N/A                  |
| Sandy Spring       | 20860      | N/A                   | N/A                                | N/A                  |
| Burtonsville       | 20866      | 502                   | 163                                | 32.5%                |
| Damascus           | 20872      | 79                    | 40                                 | 50.6%                |
| Germantown         | 20874      | 3,190                 | 1,592                              | 49.9%                |
| Germantown         | 20876      | 626                   | 285                                | 45.5%                |
| Gaithersburg       | 20877      | 3,164                 | 954                                | 30.2%                |
| Gaithersburg       | 20878      | 3,604                 | 1,455                              | 40.4%                |
| Gaithersburg       | 20879      | 546                   | 200                                | 36.6%                |
| Montgomery Village | 20886      | 1,501                 | 559                                | 37.2%                |
| Kensington         | 20895      | 301                   | 78                                 | 25.9%                |
| Silver Spring      | 20901      | 2,871                 | 846                                | 29.5%                |
| Silver Spring      | 20902      | 1,949                 | 667                                | 34.2%                |
| Silver Spring      | 20903      | 2,486                 | 613                                | 24.7%                |
| Silver Spring      | 20904      | 6,231                 | 2,199                              | 35.5%                |
| Silver Spring      | 20905      | 64                    | 10                                 | 15.6%                |
| Silver Spring      | 20906      | 4,520                 | 1,508                              | 33.4%                |
| Silver Spring      | 20910      | 8,006                 | 2,773                              | 34.6%                |
| Takoma Park        | 20912      | 1,334                 | 217                                | 16.3%                |
| All Units          |            | 55,777                | 20,195                             | 36.2%                |

# **Turnover Rents**

A "Turnover Rent" is defined as the rental rate offered to a prospective tenant for a vacant unit as of April 1, 2011. Turnover rents are often referred to as "street rents" and do not necessarily reflect rents paid by current tenants. All turnover rent information is based upon market rate units only.

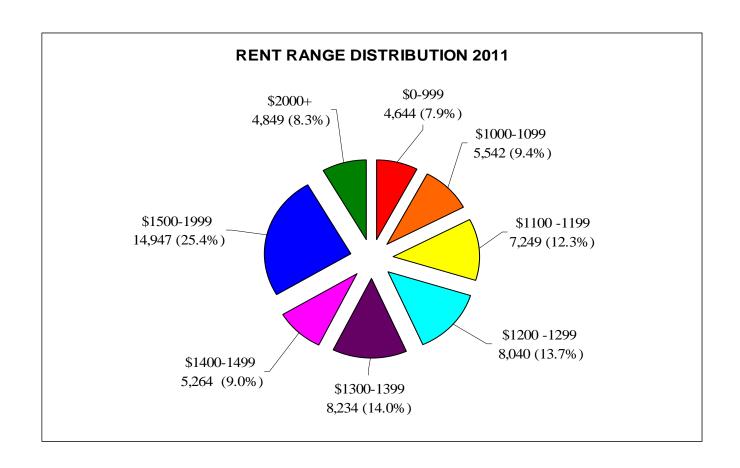
The countywide average turnover rent for market rate units was \$1,442 in 2011, an increase of \$53 (3.8 percent) from 2010 average rent of \$1,389. Increases in turnover rents were found in most categories tracked by the survey.

### **Highlights – Market Rate Units**

- ➤ Units within the City of Takoma Park reported the lowest rents, averaging \$920. These rents are \$522 below the countywide average. The highest rents were reported in the City of Rockville, averaging \$1,601.
- All bedroom sizes experienced rent increases in the past year. The increases ranged from 0.9 percent for the efficiency units to a high of 4.6 percent for the four bedroom plus units.
- ➤ Garden apartments had the lowest average rent at \$1,298, \$144 below the countywide average. Townhouse/piggyback buildings had the highest average rent at \$1,736, \$294 above the countywide average.
- ➤ The highest rents among the major market areas were reported in Bethesda-Chevy Chase, averaging \$1,914, \$472 above the countywide average. The lowest rent reported in a major market area was in the Germantown-Gaithersburg market area, averaging \$1,246, \$196 below the countywide average of \$1,442.
- ➤ The Rockville market area had the highest average increase of the major market areas at 8.5 percent. The Silver Spring-Takoma Park market area had the lowest increase at 0.9 percent.
- ➤ The average rent for units with all utilities included was \$1,533, while the average rent for units with no utilities included was lower at \$1,469.
- Average rents for units that include only water or only water and one or more, but not all, utilities, ranged from a low of \$1,310 for units with some utilities included to a high of \$1,320 for units with only water included.

.....

| <b>Units by Ren</b> | nt Range 20       | <u>11</u> |           |           |                         |              |            |
|---------------------|-------------------|-----------|-----------|-----------|-------------------------|--------------|------------|
|                     | <b>Efficiency</b> | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4 Bedroom               | <b>Total</b> | % of Total |
| \$0-999             | 468               | 3,567     | 571       | 38        | <u><b>Plus</b></u><br>0 | 4,644        | 7.9%       |
| \$1000-1099         | 376               | 3,602     | 1,534     | 30        | 0                       | 5,542        | 9.4%       |
| \$1100 -1199        | 642               | 3,900     | 2,598     | 109       | 0                       | 7,249        | 12.3%      |
| \$1200 -1299        | 326               | 2,149     | 5,525     | 40        | 0                       | 8,040        | 13.7%      |
| \$1300-1399         | 496               | 1,932     | 5,545     | 260       | 1                       | 8,234        | 14.0%      |
| \$1400-1499         | 289               | 2,138     | 2,434     | 393       | 10                      | 5,264        | 9.0%       |
| \$1500-1999         | 186               | 4,519     | 7,130     | 3,080     | 32                      | 14,947       | 25.4%      |
| \$2000+             | 0                 | 854       | 2,827     | 1,096     | 72                      | 4,849        | 8.3%       |
| Total               | 2,783             | 22,661    | 28,164    | 5,046     | 115                     | 58,769       | 100.0%     |



# **By Jurisdiction and Unit Size 2011**

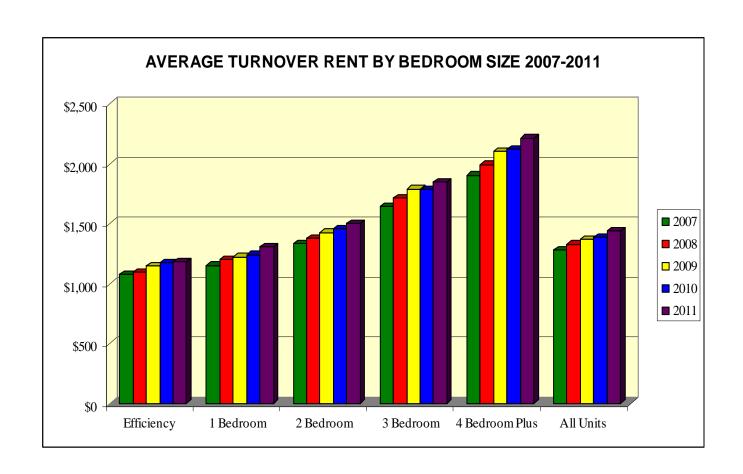
|                      | Average Average Rent Rent |           | 0 0       |           | Average<br>Rent | Average<br>Rent |
|----------------------|---------------------------|-----------|-----------|-----------|-----------------|-----------------|
|                      | <b>Efficiency</b>         | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4 BedroomPlus   | All             |
| Unincorporated Areas | \$1,197                   | \$1,366   | \$1,527   | \$1,907   | \$2,197         | \$1,467         |
| City of Gaithersburg | \$831                     | \$1,058   | \$1,289   | \$1,487   | N/A             | \$1,208         |
| City of Rockville    | N/A                       | \$1,443   | \$1,633   | \$1,873   | \$2,273         | \$1,601         |
| City of Takoma Park  | \$672                     | \$845     | \$943     | \$1,131   | N/A             | \$920           |
| Countywide Average   | \$1.185                   | \$1.308   | \$1,502   | \$1.848   | \$2,217         | \$1,442         |

# **By Building Structure Type 2011**

|                     | <u>Units</u> | <b>Average Rent</b> |
|---------------------|--------------|---------------------|
| Garden              | 37,707       | \$1,298             |
| Highrise            | 15,744       | \$1,734             |
| Midrise             | 3,974        | \$1,534             |
| Townhouse/Piggyback | 1,344        | \$1,736             |
| Countywide Average  | 58,769       | \$1,442             |

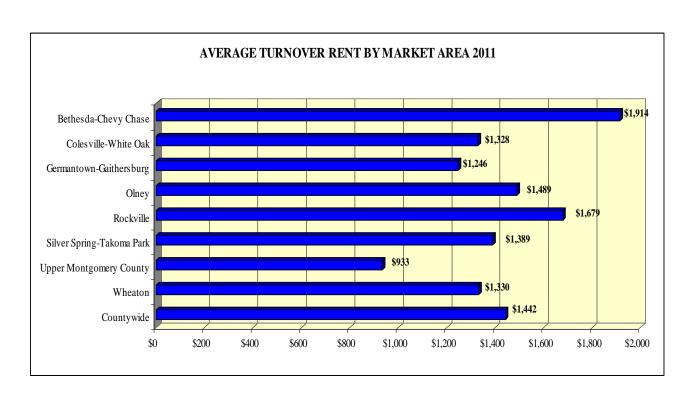
# **By Unit Size 2007-2011**

|                | Averag      | ge Rent     | <b>%</b> | <b>Average Rent</b> | %             | <b>Average Rent</b> | %             | Average Rent | %             |
|----------------|-------------|-------------|----------|---------------------|---------------|---------------------|---------------|--------------|---------------|
|                | <u>2007</u> | <b>2008</b> | Change   | <u>2009</u>         | <b>Change</b> | <u>2010</u>         | <b>Change</b> | <u>2011</u>  | <b>Change</b> |
| Efficiency     | \$1,076     | \$1,097     | 2.0%     | \$1,148             | 4.7%          | \$1,175             | 2.4%          | \$1,185      | 0.9%          |
| 1 Bedroom      | \$1,151     | \$1,199     | 4.2%     | \$1,225             | 2.2%          | \$1,241             | 1.3%          | \$1,308      | 5.4%          |
| 2 Bedroom      | \$1,333     | \$1,380     | 3.5%     | \$1,427             | 3.4%          | \$1,456             | 2.0%          | \$1,502      | 3.2%          |
| 3 Bedroom      | \$1,646     | \$1,713     | 4.1%     | \$1,792             | 4.6%          | \$1,788             | 0.0%          | \$1,848      | 3.4%          |
| 4 Bedroom Plus | \$1,906     | \$1,995     | 4.7%     | \$2,103             | 5.4%          | \$2,120             | 0.1%          | \$2,217      | 4.6%          |
| All Units      | \$1,281     | \$1,329     | 3.7%     | \$1,369             | 3.0%          | \$1,389             | 1.5%          | \$1,442      | 3.8%          |



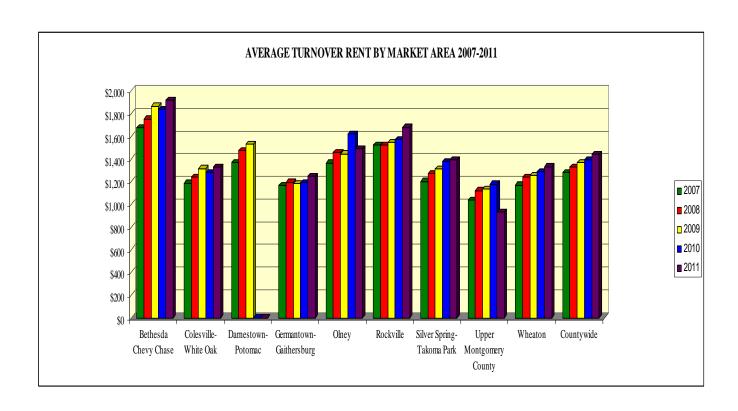
**By Market Area and Unit Size 2011** 

|                           | Average Rent      |           |           |           |                       |            |  |
|---------------------------|-------------------|-----------|-----------|-----------|-----------------------|------------|--|
|                           | <b>Efficiency</b> | 1 Bedroom | 2 Bedroom | 3 Bedroom | <b>4 Bedroom Plus</b> | <u>All</u> |  |
| Bethesda-Chevy Chase      | \$1,354           | \$1,723   | \$2,212   | \$3,082   | \$4,401               | \$1,914    |  |
| Colesville-White Oak      | \$956             | \$1,150   | \$1,376   | \$1,734   | \$1,946               | \$1,328    |  |
| Darnestown-Potomac        | N/A               | N/A       | N/A       | N/A       | N/A                   | N/A        |  |
| Germantown-Gaithersburg   | \$906             | \$1,100   | \$1,314   | \$1,661   | \$1,673               | \$1,246    |  |
| Olney                     | N/A               | \$1,124   | \$1,572   | \$1,672   | N/A                   | \$1,489    |  |
| Rockville                 | \$1,041           | \$1,504   | \$1,761   | \$2,094   | \$2,506               | \$1,679    |  |
| Silver Spring-Takoma Park | \$1,179           | \$1,290   | \$1,467   | \$1,706   | \$1,937               | \$1,389    |  |
| Upper Montgomery County   | \$650             | \$850     | \$1,244   | N/A       | N/A                   | \$933      |  |
| Wheaton                   | \$1,021           | \$1,181   | \$1,347   | \$1,632   | \$2,274               | \$1,330    |  |
| Countywide                | \$1,185           | \$1,308   | \$1,502   | \$1,848   | \$2,217               | \$1,442    |  |



### By Market Area 2007-2011

|                           |             | Average Average Rent % Rent |        | %           | Average<br>Rent % |             | Average<br>Rent | %           |         |
|---------------------------|-------------|-----------------------------|--------|-------------|-------------------|-------------|-----------------|-------------|---------|
|                           | <b>2007</b> | 2008                        | Change | <u>2009</u> | Change            | <b>2010</b> | Change          | <u>2011</u> |         |
| Bethesda Chevy Chase      | \$1,674     | \$1,751                     | 4.6%   | \$1,863     | 6.4%              | \$1,837     | (1.4%)          | \$1,914     | 4.2%    |
| Colesville-White Oak      | \$1,186     | \$1,240                     | 4.6%   | \$1,315     | 6.1%              | \$1,276     | (3.0%)          | \$1,328     | 4.1%    |
| Darnestown-Potomac        | \$1,369     | \$1,474                     | 7.7%   | \$1,531     | 3.9%              | N/A         | N/A             | N/A         | N/A     |
| Germantown-Gaithersburg   | \$1,165     | \$1,194                     | 2.5%   | \$1,179     | (1.3%)            | \$1,190     | 0.9%            | \$1,246     | 4.7%    |
| Olney                     | \$1,364     | \$1,457                     | 6.8%   | \$1,443     | (1.0%)            | \$1,615     | 11.9%           | \$1,489     | (8.5%)  |
| Rockville                 | \$1,523     | \$1,523                     | 0.0%   | \$1,544     | 1.4%              | \$1,568     | 1.6%            | \$1,679     | 7.1%    |
| Silver Spring-Takoma Park | \$1,202     | \$1,273                     | 5.9%   | \$1,311     | 3.0%              | \$1,376     | 5.0%            | \$1,389     | 0.9%    |
| Upper Montgomery County   | \$1,039     | \$1,122                     | 8.0%   | \$1,135     | 1.2%              | \$1,177     | 3.7%            | \$933       | (20.7%) |
| Wheaton                   | \$1,170     | \$1,239                     | 5.9%   | \$1,255     | 1.3%              | \$1,284     | 2.3%            | \$1,330     | 3.6%    |
| Countywide                | \$1,281     | \$1,329                     | 3.7%   | \$1,369     | 3.0%              | \$1,389     | 1.5%            | \$1,442     | 3.8%    |

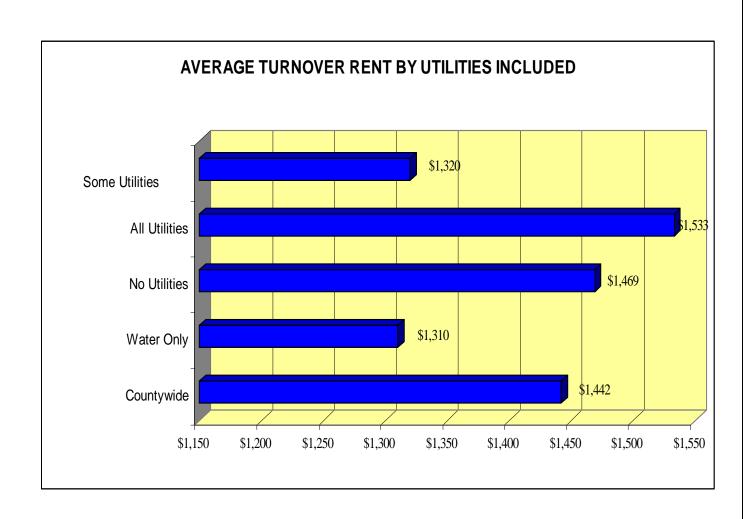


Average Turnover Rent by Zip Code and Unit Size 2011

| Average Turi       |            |                   |           |           |           | 4 D. 1            | <b>A</b>        |
|--------------------|------------|-------------------|-----------|-----------|-----------|-------------------|-----------------|
|                    | <u>Zip</u> | <b>Efficiency</b> | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4 Bedroom<br>Plus | Average<br>Rent |
| Bethesda           | 20814      | \$1,310           | \$1,663   | \$2,126   | \$3,319   | \$4,711           | \$1,837         |
| Chevy Chase        | 20815      | \$1,463           | \$1,836   | \$2,283   | \$2,963   | N/A               | \$2,040         |
| Bethesda           | 20816      | \$1,175           | \$1,453   | \$1,923   | \$2,899   | N/A               | \$1,669         |
| Bethesda           | 20817      | N/A               | \$1,760   | \$2,390   | \$2,685   | N/A               | \$2,146         |
| Olney              | 20832      | N/A               | \$1,124   | \$1,572   | \$1,672   | N/A               | \$1,489         |
| Rockville          | 20850      | N/A               | \$1,284   | \$1,601   | \$1,984   | \$2,273           | \$1,572         |
| Rockville          | 20851      | \$999             | \$1,232   | \$1,481   | \$1,635   | N/A               | \$1,389         |
| Rockville          | 20852      | \$1,050           | \$1,565   | \$1,821   | \$2,190   | N/A               | \$1,715         |
| Rockville          | 20853      | N/A               | N/A       | N/A       | N/A       | N/A               | N/A             |
| Potomac            | 20854      | N/A               | N/A       | N/A       | N/A       | N/A               | N/A             |
| Rockville          | 20855      | N/A               | N/A       | N/A       | N/A       | N/A               | N/A             |
| Sandy Spring       | 20860      | N/A               | N/A       | N/A       | N/A       | N/A               | N/A             |
| Burtonsville       | 20866      | N/A               | \$1,187   | \$1,346   | \$1,687   | N/A               | \$1,350         |
| Damascus           | 20872      | \$650             | \$850     | \$1,244   | N/A       | N/A               | \$933           |
| Germantown         | 20874      | N/A               | \$1,067   | \$1,288   | \$1,700   | N/A               | \$1,217         |
| Germantown         | 20876      | N/A               | \$1,129   | \$1,343   | \$1,763   | N/A               | \$1,279         |
| Gaithersburg       | 20877      | \$868             | \$955     | \$1,177   | \$1,402   | \$1,673           | \$1,099         |
| Gaithersburg       | 20878      | N/A               | \$1,225   | \$1,418   | \$1,786   | N/A               | \$1,383         |
| Gaithersburg       | 20879      | N/A               | \$1,129   | \$1,267   | N/A       | N/A               | \$1,198         |
| Montgomery Village | 20886      | \$947             | \$1,076   | \$1,308   | \$1,652   | N/A               | \$1,204         |
| Kensington         | 20895      | \$1,088           | \$1,274   | \$1,439   | \$1,792   | \$2,500           | \$1,529         |
| Silver Spring      | 20901      | \$931             | \$1,061   | \$1,289   | \$1,637   | \$1,302           | \$1,236         |
| Silver Spring      | 20902      | \$972             | \$1,295   | \$1,454   | \$1,727   | \$1,790           | \$1,428         |
| Silver Spring      | 20903      | \$1,019           | \$1,033   | \$1,207   | \$1,500   | \$1,525           | \$1,194         |
| Silver Spring      | 20904      | \$1,059           | \$1,139   | \$1,365   | \$1,731   | \$1,946           | \$1,311         |
| Silver Spring      | 20905      | N/A               | N/A       | N/A       | \$1,650   | N/A               | \$1,650         |
| Silver Spring      | 20906      | \$1,080           | \$1,115   | \$1,299   | \$1,544   | N/A               | \$1,271         |
| Silver Spring      | 20910      | \$1,205           | \$1,450   | \$1,767   | \$2,060   | \$2,109           | \$1,567         |
| Takoma Park        | 20912      | \$692             | \$893     | \$994     | \$1,131   | N/A               | \$953           |
| Countywide         |            | \$1,185           | \$1,308   | \$1,502   | \$1,848   | \$2,217           | \$1,442         |

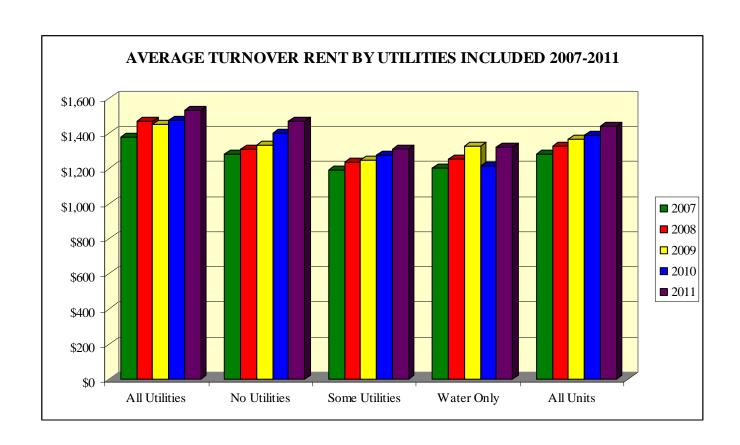
# **Average Rent By Utilities Included 2011**

|                                   | <u>Units</u> | Countywide  Average Rent |
|-----------------------------------|--------------|--------------------------|
| ALL<br>UTILITIES INCLUDED IN RENT | 58,769       | \$1,442                  |
| All Utilities                     | 14,364       | \$1,533                  |
| No Utilities                      | 29,506       | \$1,469                  |
| Water Only                        | 8,355        | \$1,320                  |
| Some Utilities                    | 6,544        | \$1,310                  |



### **Average Rent By Utilities Included 2007-2011**

|                | Average       | Rent         | %      | Average Rent | %             | <b>Average Rent</b> | %             | <b>Average Rent</b> | %    |
|----------------|---------------|--------------|--------|--------------|---------------|---------------------|---------------|---------------------|------|
|                | <u>2007</u> 2 | <u> 2008</u> | Change | <u>2009</u>  | <b>Change</b> | <u>2010</u>         | <b>Change</b> | <u>2011</u>         |      |
| All Utilities  | \$1,380 \$1   | 1,469        | 6.4%   | \$1,455      | (1.0%)        | \$1,477             | 1.5%          | \$1,533             | 3.8% |
| No Utilities   | \$1,283 \$1   | 1,313        | 2.3%   | \$1,334      | 1.6%          | \$1,402             | 5.1%          | \$1,469             | 4.8% |
| Some Utilities | \$1,190 \$3   | 1,235        | 3.8%   | \$1,251      | 1.3%          | \$1,279             | 2.2%          | \$1,310             | 2.4% |
| Water Only     | \$1,205 \$2   | 1,253        | 5.4%   | \$1,327      | 5.9%          | \$1,212             | (9.5%)        | \$1,320             | 8.9% |
| All Units      | \$1,281 \$2   | 1,329        | 3.7%   | \$1,369      | 3.0%          | \$1,389             | 1.5%          | \$1,442             | 3.8% |



# **Holdover Rent**

The "holdover rent" is defined as the rental rate paid by a current tenant of a market rate unit upon lease renewal. Not all of the facilities responding to the survey provided holdover rent information. Therefore, the total number of units reported in the following charts is less than the total number of units reported by all of the facilities responding to the survey. Information regarding holdover rents and holdover rent increases was obtained for 55,255 units, which represented 94.0 percent of the 58,769 market rate units included in the survey.

The 2011 countywide average holdover rent for market rate units was \$1,335 and average reported rent increase was 4.2 percent. The City of Takoma Park had the lowest average holdover rent at \$845 and the lowest percentage rent increase at 2.2 percent. The highest holdover average rent, \$1,399, was found in the City of Rockville. The highest average percentage increase, 5.2 percent, was also found in the City of Rockville. The average holdover rents by major market area ranged from a low of \$1,215 in Wheaton to a high of \$1,688 in Bethesda-Chevy Chase. The average holdover rent increase by major market area ranged from a low 3.6 percent in Silver Spring-Takoma Park to a high of 5.3 percent in Germantown-Gaithersburg.

# **Holdover Rents Market Rate Units**

### **By Jurisdiction 2011**

|                      | <b>Units Reported</b> | Average<br>Holdover<br>Rent | Average <u>%</u> Increase |
|----------------------|-----------------------|-----------------------------|---------------------------|
| Unincorporated Areas | 48,110                | \$1,357                     | 3.5%                      |
| City of Gaithersburg | 4,602                 | \$1,178                     | 4.3%                      |
| City of Rockville    | 1,630                 | \$1,399                     | 5.2%                      |
| City of Takoma Park  | 913                   | \$845                       | 2.2%                      |
| All Units            | 55,255                | \$1,335                     | 4.2%                      |

**By Unit Size 2011** 

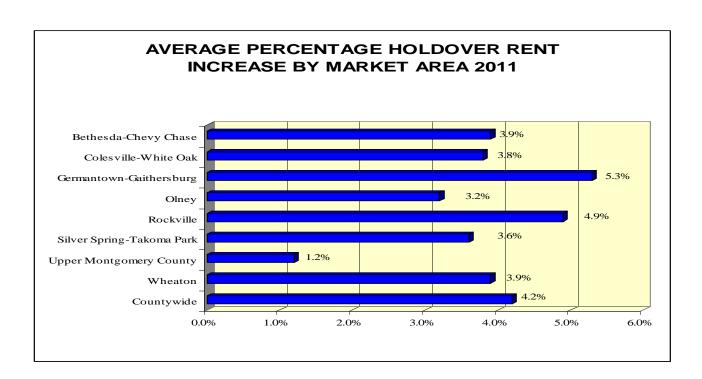
|                | <b>Units Reported</b> | Average Holdover<br>Rent | Average % Increase |
|----------------|-----------------------|--------------------------|--------------------|
| Efficiency     | 2,781                 | \$1,112                  | 4.2%               |
| 1 Bedroom      | 21,366                | \$1,200                  | 4.3%               |
| 2 Bedroom      | 26,493                | \$1,403                  | 4.3%               |
| 3 Bedroom      | 4,535                 | \$1,696                  | 4.2%               |
| 4 Bedroom Plus | 80                    | \$2,047                  | 4.1%               |
| All Units      | 55,255                | \$1,335                  | 4.2%               |

**By Building Structure Type 2011** 

|                     | <u>Units Reported</u> | <u>Average Holdover</u><br><u>Rent</u> | Average %<br>Increase |
|---------------------|-----------------------|--|-----------------------|
| Garden              | 35,117                | \$1,232                                | 4.3%                  |
| Highrise            | 15,742                | \$1,556                                | 4.3%                  |
| Midrise             | 3,364                 | \$1,327                                | 3.7%                  |
| Townhouse/Piggyback | 1,032                 | \$1,515                                | 3.8%                  |
| All Units           | 55,255                | \$1,335                                | 4.2%                  |

**Average Holdover Rent Increase By Market Area and Unit Size 2011** 

|                           | Average Rent      |           |           |           |                |            |
|---------------------------|-------------------|-----------|-----------|-----------|----------------|------------|
|                           | <b>Efficiency</b> | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4 Bedroom Plus | <u>All</u> |
| Bethesda-Chevy Chase      | 3.5%              | 4.1%      | 3.9%      | 3.4%      | 0.7%           | 3.9%       |
| Colesville-White Oak      | 1.4%              | 4.6%      | 3.6%      | 3.0%      | 4.5%           | 3.8%       |
| Darnestown-Potomac        | N/A               | N/A       | N/A       | N/A       | N/A            | N/A        |
| Germantown-Gaithersburg   | 3.0%              | 5.3%      | 5.3%      | 5.5%      | 4.5%           | 5.3%       |
| Olney                     | N/A               | 4.0%      | 3.0%      | 2.6%      | N/A            | 3.2%       |
| Rockville                 | 4.3%              | 5.0%      | 4.8%      | 5.5%      | 6.8%           | 4.9%       |
| Silver Spring-Takoma Park | 3.8%              | 3.6%      | 3.5%      | 3.1%      | 2.9%           | 3.6%       |
| Upper Montgomery County   | 0.0%              | 3.9%      | 0.9%      | 0.0%      | N/A            | 1.2%       |
| Wheaton                   | 3.9%              | 3.2%      | 4.0%      | 4.8%      | 4.2%           | 3.9%       |
| Countywide                | 4.2%              | 4.3%      | 4.3%      | 4.2%      | 4.1%           | 4.2%       |



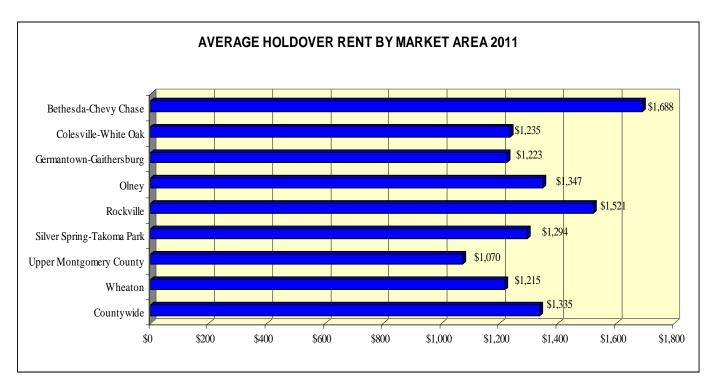
.....

| Average Holdover Rent Increase by Zip Code and Unit Size 2011 |                |                   |           |           |           |             |                      |
|---|----------------|-------------------|-----------|-----------|-----------|-------------|----------------------|
|   | <u>Zip</u>     | <b>Efficiency</b> | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4 Bedroom   | Average              |
|   |                |                   |           |           |           | <u>Plus</u> | <u>%</u><br>Increase |
| Datharda  | 20014          | 2.40/             | 2.20/     | 2.50/     | 4.40/     | 2.00/       | 2.40/                |
| Bethesda  | 20814          | 3.4%              | 3.3%      | 3.5%      | 4.4%      | 2.8%        | 3.4%                 |
| Chevy Chase   | 20815<br>20816 | 3.8%              | 5.1%      | 4.2%      | 2.8%      | N/A         | 4.5%                 |
| Bethesda  |                | 2.0%              | 3.6%      | 4.6%      | 2.0%      | N/A         | 3.9%                 |
| Bethesda  | 20817          | N/A               | 8.0%      | 8.0%      | 8.0%      | N/A         | 8.0%                 |
| Olney   | 20832          | N/A               | 4.0%      | 3.0%      | 2.6%      | N/A         | 3.2%                 |
| Rockville   | 20850          | N/A               | 10.9%     | 13.4%     | 5.6%      | 7.0%        | 11.5%                |
| Rockville   | 20851          | 4.7%              | 3.8%      | 3.6%      | 3.4%      | N/A         | 3.7%                 |
| Rockville   | 20852          | 4.1%              | 5.1%      | 4.8%      | 5.9%      | N/A         | 5.0%                 |
| Rockville   | 20853          | N/A               | N/A       | N/A       | N/A       | N/A         | N/A                  |
| Potomac   | 20854          | N/A               | N/A       | N/A       | N/A       | N/A         | N/A                  |
| Rockville   | 20855          | N/A               | N/A       | N/A       | N/A       | N/A         | N/A                  |
| Sandy Spring  | 20860          | N/A               | N/A       | N/A       | N/A       | N/A         | N/A                  |
| Burtonsville  | 20866          | N/A               | 3.5%      | 3.5%      | 3.7%      | N/A         | 3.5%                 |
| Damascus  | 20872          | 0.0%              | 3.9%      | 0.9%      | 0.0%      | N/A         | 1.2%                 |
| Germantown  | 20874          | N/A               | 4.2%      | 4.7%      | 4.3%      | N/A         | 4.5%                 |
| Germantown  | 20876          | N/A               | 3.5%      | 3.3%      | 4.4%      | N/A         | 3.5%                 |
| Gaithersburg  | 20877          | 2.0%              | 3.0%      | 2.9%      | 2.2%      | 4.5%        | 2.8%                 |
| Gaithersburg  | 20878          | N/A               | 7.5%      | 6.7%      | 9.0%      | N/A         | 7.2%                 |
| Gaithersburg  | 20879          | N/A               | 4.2%      | 4.0%      | N/A       | N/A         | 4.1%                 |
| Montgomery Village  | 20886          | 4.0%              | 4.3%      | 4.4%      | 4.5%      | N/A         | 4.3%                 |
| Kensington  | 20895          | 1.9%              | 3.6%      | 2.7%      | 2.7%      | N/A         | 3.0%                 |
| Silver Spring   | 20901          | 1.1%              | 3.2%      | 3.4%      | 1.9%      | 3.0%        | 3.0%                 |
| Silver Spring   | 20902          | 3.6%              | 3.6%      | 6.1%      | 8.5%      | 4.2%        | 5.5%                 |
| Silver Spring   | 20903          | 2.2%              | 2.6%      | 2.9%      | 3.0%      | 2.0%        | 2.8%                 |
| Silver Spring   | 20904          | 4.3%              | 5.1%      | 3.9%      | 4.2%      | 4.5%        | 4.4%                 |
| Silver Spring   | 20905          | N/A               | N/A       | N/A       | 3.0%      | N/A         | 3.0%                 |
| Silver Spring   | 20906          | 4.4%              | 3.0%      | 3.3%      | 3.1%      | N/A         | 3.2%                 |
| Silver Spring   | 20910          | 3.9%              | 3.9%      | 3.8%      | 3.2%      | 3.1%        | 3.8%                 |
| Takoma Park   | 20912          | 2.5%              | 2.6%      | 2.3%      | 2.3%      | N/A         | 2.4%                 |
| All Units   |                | 4.2%              | 4.3%      | 4.3%      | 4.2%      | 4.1%        | 4.2%                 |

.....

### **Average Holdover Rent By Market Area and Unit Size 2011**

|                           | Average Rent      |           |           |           |                |            |
|---------------------------|-------------------|-----------|-----------|-----------|----------------|------------|
|                           | <b>Efficiency</b> | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4 Bedroom Plus | <u>All</u> |
| Bethesda-Chevy Chase      | \$1,177           | \$1,500   | \$1,985   | \$2,733   | \$3,852        | \$1,688    |
| Colesville-White Oak      | \$949             | \$1,037   | \$1,293   | \$1,635   | \$1,927        | \$1,235    |
| Darnestown-Potomac        | N/A               | N/A       | N/A       | N/A       | N/A            | N/A        |
| Germantown-Gaithersburg   | \$847             | \$1,067   | \$1,304   | \$1,634   | \$1,680        | \$1,223    |
| Olney                     | N/A               | \$1,030   | \$1,392   | \$1,657   | N/A            | \$1,347    |
| Rockville                 | \$1,316           | \$1,339   | \$1,581   | \$1,918   | \$2,773        | \$1,521    |
| Silver Spring-Takoma Park | \$1,105           | \$1,209   | \$1,369   | \$1,523   | \$1,913        | \$1,294    |
| Upper Montgomery County   | \$600             | \$671     | \$1,110   | \$1,318   | N/A            | \$1,070    |
| Wheaton                   | \$999             | \$1,083   | \$1,249   | \$1,411   | \$1,790        | \$1,215    |
| Countywide                | \$1,112           | \$1,200   | \$1,403   | \$1,696   | \$2,047        | \$1,335    |



**Average Holdover Rent by Zip Code and Unit Size 2011** 

| Average Hold       | <u>Zip</u>  | Efficiency | 1 Bedroom  | 2 Bedroom  | 3 Bedroom  | 4 Bedroom | Average |
|--------------------|-------------|------------|------------|------------|------------|-----------|---------|
|                    | <u> 21p</u> | Efficiency | 1 Deur oom | 2 Deur oom | 3 Dear oom | Plus      | Rent    |
| Bethesda           | 20814       | \$1,203    | \$1,429    | \$1,945    | \$2,964    | \$4,281   | \$1,635 |
| Chevy Chase        | 20815       | \$1,140    | \$1,567    | \$2,019    | \$2,551    | N/A       | \$1,759 |
| Bethesda           | 20816       | \$1,000    | \$1,399    | \$1,420    | \$2,822    | N/A       | \$1,408 |
| Bethesda           | 20817       | N/A        | \$1,507    | \$2,182    | \$2,402    | N/A       | \$1,910 |
| Olney              | 20832       | N/A        | \$1,030    | \$1,392    | \$1,657    | N/A       | \$1,347 |
| Rockville          | 20850       | N/A        | \$1,618    | \$1,878    | \$1,928    | \$2,343   | \$1,787 |
| Rockville          | 20851       | \$928      | \$1,092    | \$1,284    | \$1,591    | N/A       | \$1,241 |
| Rockville          | 20852       | \$1,385    | \$1,405    | \$1,633    | \$1,932    | N/A       | \$1,562 |
| Rockville          | 20853       | N/A        | N/A        | N/A        | N/A        | N/A       | N/A     |
| Potomac            | 20854       | N/A        | N/A        | N/A        | N/A        | N/A       | N/A     |
| Rockville          | 20855       | N/A        | N/A        | N/A        | N/A        | N/A       | N/A     |
| Sandy Spring       | 20860       | N/A        | N/A        | N/A        | N/A        | N/A       | N/A     |
| Burtonsville       | 20866       | N/A        | \$1,004    | \$1,204    | \$1,439    | N/A       | \$1,188 |
| Damascus           | 20872       | \$600      | \$671      | \$1,110    | \$1,318    | N/A       | \$1,070 |
| Germantown         | 20874       | N/A        | \$967      | \$1,251    | \$1,675    | N/A       | \$1,157 |
| Germantown         | 20876       | N/A        | \$1,146    | \$1,369    | \$1,675    | N/A       | \$1,300 |
| Gaithersburg       | 20877       | N/A        | \$817      | \$901      | \$1,083    | N/A       | \$1,024 |
| Gaithersburg       | 20878       | N/A        | \$1,193    | \$1,437    | \$1,880    | N/A       | \$1,381 |
| Gaithersburg       | 20879       | N/A        | \$1,044    | \$1,199    | N/A        | N/A       | \$1,121 |
| Montgomery Village | 20886       | \$880      | \$982      | \$1,247    | \$1,593    | N/A       | \$1,127 |
| Kensington         | 20895       | \$1,111    | \$1,246    | \$1,358    | \$1,728    | N/A       | \$1,364 |
| Silver Spring      | 20901       | \$925      | \$1,011    | \$1,232    | \$1,603    | \$1,302   | \$1,188 |
| Silver Spring      | 20902       | \$975      | \$1,216    | \$1,291    | \$1,459    | \$1,790   | \$1,283 |
| Silver Spring      | 20903       | \$1,064    | \$1,028    | \$1,201    | \$1,469    | \$1,425   | \$1,186 |
| Silver Spring      | 20904       | \$1,025    | \$1,024    | \$1,284    | \$1,627    | \$1,927   | \$1,214 |
| Silver Spring      | 20905       | N/A        | N/A        | N/A        | \$1,596    | N/A       | \$1,596 |
| Silver Spring      | 20906       | \$1,022    | \$1,012    | \$1,228    | \$1,385    | N/A       | \$1,178 |
| Silver Spring      | 20910       | \$1,126    | \$1,344    | \$1,594    | \$1,701    | \$2,099   | \$1,426 |
| Takoma Park        | 20912       | \$605      | \$784      | \$906      | \$1,095    | N/A       | \$863   |
| All Units          |             | \$1,112    | \$1,200    | \$1,403    | \$1,696    | \$2,047   | \$1,335 |

# Montgomery County Market Areas

